

# TRELLIS™ POWER INSIGHT MONITORING SOFTWARE

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*Trellis™* Power Insight is a web-based application designed for users with distributed infrastructure. Power Insight can monitor up to 100 rack UPSs and rack PDUs and provides alarming, trending and management for connected devices.

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## Key Product Features:

- Adds value to UPS and rPDU customers through consolidated set-up and views of their equipment
- Prompt notification if something goes wrong
- Automated controlled server shutdown
- Quick installation and simple to use
- Graphically rich and easy to understand dashboard and UI
- No charge – Complements their UPSs and rPDUs

## Problems Power Insight Solves:

- Lack of visibility into critical equipment
- Inability to track multiple UPSs via one source
- Minimal (or zero) notification when something goes wrong
- Little or no immediate recourse when something goes wrong — especially for remote sites
- Not enough resources or time
- No or little budget

## Why You Should Promote Power Insight:

- Increases value of hardware purchase
- Provides upsell opportunities for both s/w and h/w solutions
- Gets Vertiv software to customers first and helps block competitors

## What is the Customer Profile:

- Small corporations with less than 25 racks
- Vertiv™ power customers w/5+ power devices
- Edge sites
- Customers requiring 24/7 data center monitoring
- Data center managers responsible for both IT & facilities equipment
- Customers depending on the device web UI or an outdated solution that lacks needed information

## FAQs

### What's new in the 2.2 release?

**More devices are supported:** The maximum number of devices allowed has doubled, from 50 to 100.

**Additional models supported:** We have added the GXT5™ and included some common configurations for Geist™ and Liebert™ rPDUs (complete list below).

#### Enhanced shutdown capabilities

\*Redundant device awareness

\*Additional time delay capabilities

\*Shutdown based on UPS or rPDU metrics/alerts

### What if my customer needs to monitor 3rd party devices or more than 100 devices?

Power Insight was designed for use with Vertiv UPSs and customers with small data centers (less than 10 racks). For customers needing to monitor more than 100 multi-vendor devices, you should introduce our other on-premise solutions. Depending on the needs of the customer, products such as Environet or the new Vertiv Intelligence platform may be valuable solutions. Please reach out to your management systems sales contact for recommendations.

### How does an existing customer get the version?

Users with version 2.1 and higher can follow the upgrade path outlined in the Power Insight User Guide located on the website, <https://www.vertivco.com/globalassets/products/monitoring-control-and-management/software/trellis-power-insight-application-installeruser-guide.pdf>.

Users with version 2.0 or lower who would like to upgrade will need to uninstall their current version of Power Insight and reinstall Power Insight 2.2.

### How does my customer get Power Insight?

Power Insight can be found in the software download section on the Vertiv™ website. The URL is [www.vertivco.com/trellisapplicationdownloads](http://www.vertivco.com/trellisapplicationdownloads)

On average, customers can download the appropriate software and be up and running in 15 minutes or less.

### Which UPS models does Power Insight support?

Power Insight works directly with existing GXT3™, GXT4™, GXT5, APS™, APM™ (obsolete), eXM™, PSI, ITA2-SIC, ITA2-Unity, ITA2 5-20kVA with built-in SNMP port, PSI 5 with Unity, EXS 10-20 kVA with Unity, EXS 30-40kVA with Unity.

### Which rPDU models does Power Insight support?

#### Supported Geist™ GU1 and GU2 rPDU Configurations:

- 1Phase - 0 Circuits
- 1Phase - 1 Circuit
- 1Phase - 2 Circuits
- 3Phase WYE - 0 Circuits
- 3Phase WYE - 3 Circuits
- 3Phase WYE - 6 Circuits
- 3Phase DELTA - 3 Circuits
- 3Phase DELTA - 6 Circuits

#### Supported Liebert® MPH2 and MPX rPDU Configurations:

- 1 Phase – 1 Circuits (1P3W - 1 Branch)
- 1 Phase – 2 Circuits (1P3W - 2 Branch)
- 3 Phase WYE – 3 Circuits (3P5W - 3 Branch)
- 3 Phase WYE – 6 Circuits (3P5W - 6 Branch)
- 3 Phase DELTA – 3 Circuits (3P4W - 3 Branch)
- 3 Phase DELTA – 6 Circuits (3P4W - 6 Branch)

### What operating systems does Power Insight support?

Power Insight supports Windows® 7 and 10 64bit, Windows® Server 2012 R2 and 2016 64bit, Red Hat® Enterprise Linux® 7.1 with graphical UI.